



# BUSINESS PROILE 2026

Your Trusted Partner in Energy Solutions



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## ABOUT THE COMPANY

**AAA Refueling Solutions – Powering Tanzania’s Future**  
Founded in 2024 by (2) partners which started its journey from HASAB Energy Ltd, that is a leader in fuel reliability in Dar Es Salaam and has received awards through Puma energy on its Sales and service.

AAA RefuelingCo. Ltd. is a leading energy company in Tanzania, offering reliable and sustainable energy solutions for industrial and commercial sectors. Led by Mr. Ahmed Hassan (CEO), and Ms Njile Willy Alexander (COO), Mr. Ali Mohamed (CFO) we are committed to meeting the growing national demand for energy and meeting All quality, health, safety and environmental standards





## MISSION

To shape the future of energy delivery by providing dependable fuel and CNG solutions that add value to our customers, partners and communities. Institutions across Tanzania.

## VISION

To become a leading and trusted provider of fuel and natural gas distribution services in East Africa enabling industries, transport and communities to access clean, efficient and affordable energy.





# WHY CHOOSE US?

- Sustainability:  
Offering eco-friendly energy alternatives like CNG.
- Reliability:  
On-time fuel delivery with zero transport fees.
- Tailored Solutions:  
Custom energy systems for every business size and need
- Expert Leadership:  
Led by (CEO & Founder) Mr Ahmed Hassan and founder Ms Njile Willy, with extensive industry expertise and a commitment to customer satisfaction.



## OUR SERVICES

- Fuel Supply & Transportation
- Compressed Natural Gas (CNG) Distribution
- On-Ground Fuel Tank Systems for high-demand sites without storage capacity inclusive inhouse logistics services for fuel deliveries.

We provide efficient, cost-effective energy solutions for industries, transport fleets, fuel stations, hotels, and more, ensuring timely, safe, and reliable energy delivery at competitive costs.



# OUR SERVICES

## **CNG TRANSPORTATION & MOBILE DISTRIBUTION**

For areas not connected to pipeline networks, we supply natural gas through mobile cylinder banks and tanker systems. This ensures businesses outside grid zones still access clean energy for manufacturing, heating, power generation and industrial processes.

## **INTEGRATED ENERGY SOLUTIONS**

We design, install and support energy infrastructure including storage tanks, dispensing systems, pumping systems, pipelines, metering, fuel management software and industrial energy optimization solutions. Our goal is to reduce downtime and improve operational efficiency for clients.





# OUR CORE SERVICES

## **FUEL SUPPLY**

We supply petroleum products including diesel, petrol and lubricants to corporate fleets, retail stations, industries, agriculture and marine sectors. Our supply network is structured for constant availability, steady pricing and guaranteed quality control.

## **CNG STATION DEVELOPMENT**

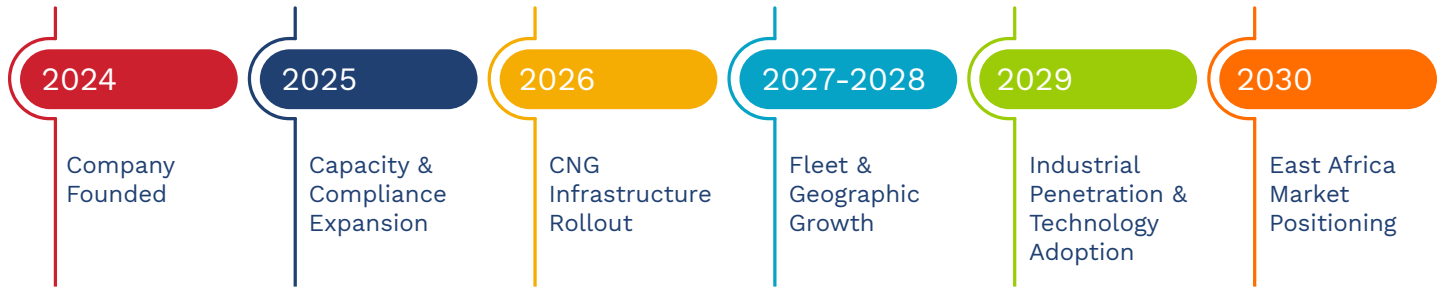
We develop CNG filling stations equipped with safe pipeline and pressure management systems for commercial fleets, public transport operators, and industries shifting to cleaner energy fuels. Our stations are engineered to meet international safety standards.

## **FUEL TRANSPORTATION & LOGISTICS**

Our fuel transportation service operates under strict regulatory and safety compliance using certified delivery systems. We ensure the movement of fuel from depots to end users efficiently-supported by documentation, monitoring and schedule reliability.

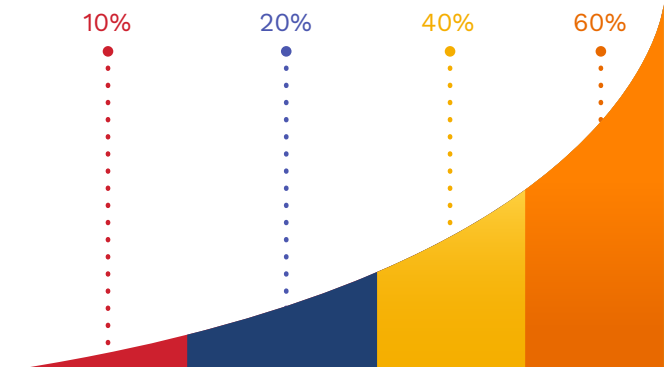


## TIMELINE & MILESTONES

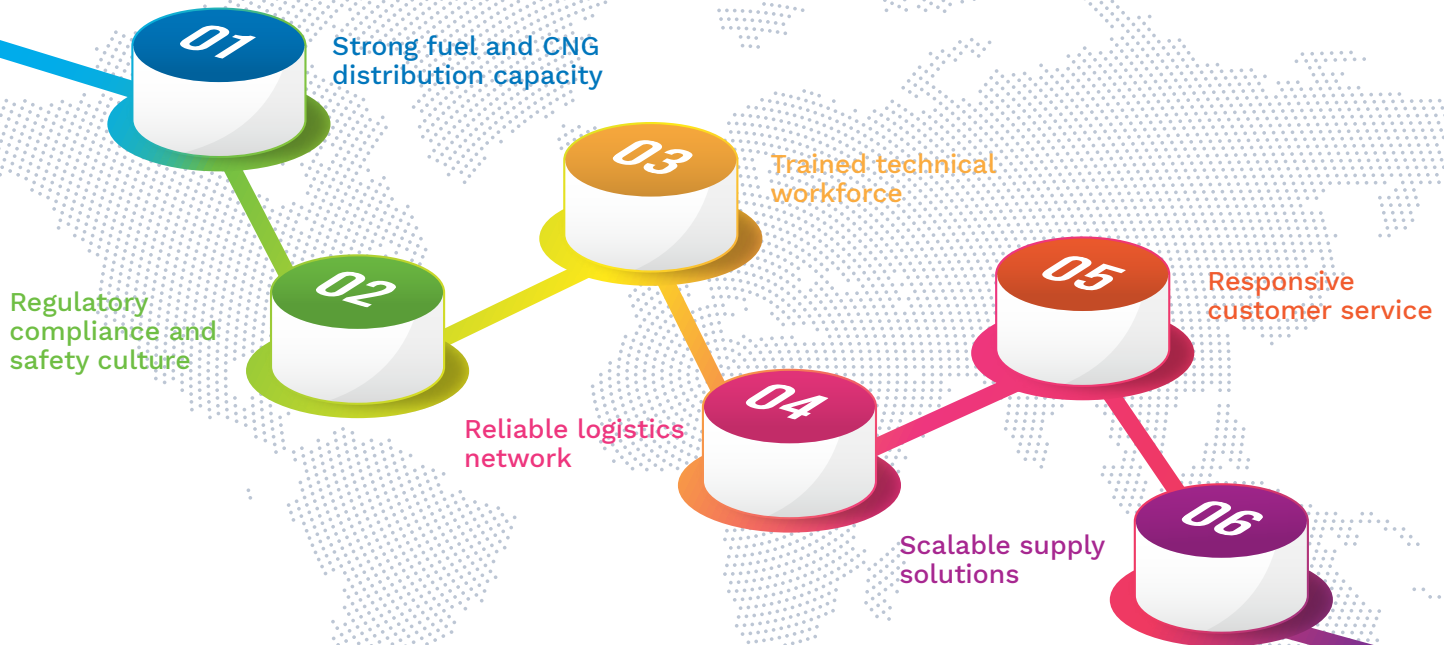


### VISION 2030 STRATEGIC ROADMAP

- Develop & operate multiple CNG stations nationwide
- Expand bulk fuel transportation fleet
- Grow industrial gas distribution coverage
- Deploy energy monitoring & optimization solutions
- Become a leading East African energy distributor



# COMPANY STRENGTHS





## CLIENTS & PARTNERS





**LET'S WORK TOGETHER !**

*Ready to take your business to the next level?*

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